

Owner Liberation Scorecard

Rate each statement from 1 (Never) to 4 (Always). Total your score at the bottom to discover where you stand in your journey toward Owner Liberation.

1. I can take 2 weeks off without business disruption.

☐ 1 ☐ 2 ☐ 3 ☐ 4

2. Team members make decisions without my constant input.

☐ 1 ☐ 2 ☐ 3 ☐ 4

3. Our client onboarding process is clear and documented.

☐ 1 ☐ 2 ☐ 3 ☐ 4

4. I am not involved in day-to-day operations.

☐ 1 ☐ 2 ☐ 3 ☐ 4

5. We have clear SOPs for sales, production, and customer service.

☐ 1 ☐ 2 ☐ 3 ☐ 4

6. The business generates consistent profit margins above 15%.

☐ 1 ☐ 2 ☐ 3 ☐ 4

7. We track KPIs weekly and make adjustments proactively.

☐ 1 ☐ 2 ☐ 3 ☐ 4

8. Each team member has a success profile and clear metrics.

☐ 1 ☐ 2 ☐ 3 ☐ 4

9. Client issues are resolved without escalating to me.

☐ 1 ☐ 2 ☐ 3 ☐ 4

10. I spend most of my time on strategic growth, not firefighting.

☐ 1 ☐ 2 ☐ 3 ☐ 4

Scoring Guide

10-19: Firefighter - You *are* the business. It's time to build systems fast.



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20-29: Team Captain - You've got some help, but you're still the glue.

30-35: Strategic Owner - You've started letting go and trusting others.

36-40: Investor - Your business runs without you. Well done!